

**Code** SJD  
**Company name** Can Don Hydro Power Joint Stock Company  
**Date** 01/19/2018  
**Subject** Approving the business plan in 2018

**Content:**

Based on the Resolution No.01/NQ-HĐQT dated January 18, 2018, the Board of Directors of Can Don Hydro Power Joint Stock Company approved the business plan in 2018, specifically as follows:

| No. | Content                          | unit           | Plan for 2018 |            |        |           |
|-----|----------------------------------|----------------|---------------|------------|--------|-----------|
|     |                                  |                | Can Don       | Ry Ninh II | Na Loi | Total     |
| A   | Production and Business plan     |                |               |            |        |           |
| I   | Financial indicators:            |                |               |            |        |           |
| 1   | Total production                 | million dongs  | 327,944       | 52,824     | 56,176 | 436,954   |
| 2   | Revenue                          | million dongs  | 298,131       | 48,022     | 51,066 | 397,231   |
|     | Electricity turnover             | million dongs  | 293,022       | 47,950     | 51,063 | 392,035   |
|     | Financial income                 | million dongs  | 5,000         | 12         | 3      | 5,015     |
|     | Other revenue                    | million dongs  | 109           | 60         |        | 169       |
| 3   | Total expenses                   | million dongs  | 147,142       | 28,695     | 29,161 | 204,998   |
| 4   | Profit before tax                | million dongs  | 150,989       | 19,327     | 21,905 | 192,221   |
| 5   | Profit after tax                 | million dongs  | 143,731       | 18,398     | 20,852 | 182,981   |
| 6   | To pay the budget                | million dongs  | 83,052        | 13,004     | 13,643 | 109,698   |
| 7   | Rate                             |                |               |            |        |           |
| -   | Profit before tax/Revenue        | %              | 51            | 40         | 43     | 48        |
| -   | Profit after tax/charter capital | %              | 22            |            |        | 28        |
| 8   | Equity                           | million dongs  | 1,098,218     |            |        | 1,098,218 |
| 9   | Charter capital                  | million dongs  | 689,986       |            |        | 689,986   |
| 10  | Average employee                 | person         | 145           | 60         | 51     | 256       |
| 11  | Average income/person/month      | thousand dongs | 10,016        | 8,920      | 10,696 | 9,877     |

|     |                               |               |         |        |        |         |
|-----|-------------------------------|---------------|---------|--------|--------|---------|
| 12  | Dividend ratio                | %             | 25      |        |        | 25      |
| II  | Volume:                       |               |         |        |        |         |
| 1   | Commercial electricity output | thousand kWh  | 300,000 | 48,000 | 50,000 | 398,000 |
| III | Investment plan               | million dongs | 8,450   | 2,200  |        | 10,650  |